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Beyond Corporate Walls: External Collaboration is Key

Information vital to a company's bottom line is often found beyond its own walls. Offshore suppliers are the first to know if production is falling behind. Partners in a new venture possess valuable market experience and access to resources. Clients have time-critical feedback on project implementation and issues.

These individuals possess knowledge that helps identify issues earlier, improve workflow and speed decision-making. Unfortunately, these 'outsiders' are overlooked when companies consider collaboration technologies, which traditionally focus on internal teams.

Online workspaces can bring these important external voices inside, expanding communication beyond a company's four walls. The most successful

**Collaborate to
leverage the knowledge
of key suppliers,
partners, and customers.**

collaborative tools provide immediate communication improvements. Easy-to-use web-based solutions

require little training and no software installation, giving all players the opportunity to quickly contribute.

Collaborative software must be easily accessible, but must also protect a company's information. For many companies, the ideal balance of access and security is achieved with software hosted outside the organization's firewalls. These secure workspaces provide a safe environment where collaborators – internal and external – can exchange ideas quickly and easily, speeding the business process and improving productivity.

With access to the right data and the ability to communicate complication-free, individuals outside the company can become an even greater asset. Easy, secure collaboration tools can leverage the knowledge of these valuable, often overlooked, contributors.

To read the full report, go to
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GroveSite provides easy online collaboration solutions for dispersed and cross-company teams. GroveSite's secure Internet workspaces enable teams to manage tasks, share documents and track issues. Tens of thousands of people worldwide use GroveSite, including teams from Target, BearingPoint, Mayo Clinic, SUMCO USA, Texas A&M, AARP and the U.S. Marines, as well as many small and medium-sized businesses. For more information, call GroveSite at 866-952-9880 or visit www.grovesite.com.